

Gmail: ig.mikhailov@gmail.com
Mob/phone: 0504107164

MIKHALOV IGOR

Target: Getting a stable job in a modern organization, where I can apply the experience, receive new knowledge, and achieve new results in the professional sphere.

About me:

- Year of birth: 06.01.1983
- Nationality: Ukrainian
- Marital status: married
- Children: daughter

EDUCATION:

1999-2005 National Technical University "Kharkiv Polytechnic Institute", Kharkiv

Faculty: Mechanical Engineering.

Specialty: Automated control of technological processes

Qualification: Electrical Engineer.

2016-2017: Kharkiv National Agrarian University. V.V. Dokuchaeva, Kharkov: Faculty: Agronomic

Specialty: Agronomy

Qualification: Agronomist Researcher (Master)

2014: Getting a White belt

2015: Management ABiInbev

2017: Training - "Effective influence and business negotiations"

2017: Certification by SDCA Tools

2013-2017: Trainings and learning on labor protection, fire safety and medical care.

2016-2021: English language course – elementary, pre-intermedia, intermedia – learning now

- 2018-2021: Training courses in LinkedIn

EXPERIENCE:

2015-2023 InBev EFES Ukraine

Barley Supply&Development Manager

- Development of barley production, wheat and corn
- Search for grain and new suppliers
- Negotiations with manufacturers

- Sustainability Agriculture projects.
- Organization of deliveries grains
- Checking the quality of grain before delivery and during storage on the external and own silos, farms
- Audits of elevators for storage compliance
- Inspection of the field during the cultivation of barley, assessment and forecast of the yield
- Development of a grain purchasing strategy
- Development and testing of new varieties of malting barley
- Organization and processing of barley field testing data
- Calculation of costs to produce barley, wheat
- Organization of a seminar with suppliers
- Analysis of the Ukrainian grain market, prices. Providing reports to management. keeping statistics
- Grain inventory at external elevators

2014-2015 **SUN InBev Ukraine**

Senior grain analysis technician

- Goal setting for employees
- Coordination of the grain laboratory
- Calibration and certification of laboratory instruments
- Audit of granaries for compliance with the conditions of storage and acceptance of grain
- Recruitment staff
- Inventory of grain in external granaries
- Quality control of grain during storage
- Control and organization of grain deliveries
- Grain quality control
- Training of external granary staff

2013-2014 **SUN InBev Ukraine**

Grain analysis technician

- Analysis of cereals when receiving cereals in granaries
- Audit of granaries for compliance with the conditions of storage and acceptance of grain
- Quality control of grain during storage
- Control and organization of grain deliveries
- Inventory of grain in external granaries

2008-2013 **Factory for the production of furniture "New style", Liqueur vodka factory "Prime"**

Ecologist

- • PC KNOWLEDGE: MS Office, Компас3D, Auto Cad, Internet Explorer, Photoshop...
- PERSONAL QUALITIES: Responsible, hardworking, purposeful, logical thinking, can learn quickly, perseverance.
- DRIVING LICENSE: B(experience 10 years)

Desired level of salary: being discussed.

- **Hobbies:**
 - I play amateur ice hockey
 - I brew homemade beer
 - Chess

<https://www.facebook.com/igor.mikhalov>